IT'S THE EXCUSE YOU'V BEEN WAITING FOR TO BUY YOURSELF A NEW WESTERLY

SOUTHAMPTON BOAT SHOW 1993

Ocean - Classic cruising at it's best.		SHOW PRICE EX VAT	PRICE AT 1ST OCT. EX VAT
Oceanquest 35		£	£
	The first step in turning your long distance cruising dreams into reality. Teak decks and roller furling headsail. Safe centre cockpit and spacious aft cabin. Fin or Twin keel.	67,990 (79,888 Inc VAT)	69,990 (82,238 Inc VAT)
Oceanquest 35 Aft Cockpit			
	This aft cockpit cruising yacht sports a new interior with large galley and two cabins with en-suite facilities. Teak decks and roller furling headsail are standard. Fin or Twin keels.	67,990 (79,888 Inc VAT)	69,990 (82,238 lnc VAT)
Oceanranger 38	The "Go Anywhere" cruising yacht. Centre		
	cockpit, aft cabin. Teak decks and an all furling rig with the design and quality of finish which has made Westerly famous.	89,990 (105,738 Inc VAT)	90,990 (106,913 Inc VAT)
Oceanlord 41			
	Often called "the Gentleman of the High Sea". Elegant, capable and beautifully mannered centre cockpit yacht. Now with a new aft cabin, teak decks and all furling rig.	111,990 (131,588 lnc VAT)	113,990 (133,938 lnc VAT)
Westerly 490			
	The WESTERLY flagship. Each 490 is individually built to the owner's choice of layout, specification and finish. A powerful and comfortable ocean cruising yacht built just for you.	239,000 (280,825 Inc VAT)	245,000 (287,875 Inc VAT
WESTERLY & VICTORIA HAVE C	CHARTER & SPECIAL NEE COMBINED TO OFFER A RANGE OF SAIL TRAININ OOLS, THE ARMED FORCES AND MANY CLUBS &	IG CRAFT,	15

The Fulmar 33 STC The Victoria 34 STC The Typhoon 37 STC Price to STC Specification - EX VAT £59,990 £73,990 £84,990

Please ask for further details

regatta - A complete NEW range from Westerly		SHOW PRICE EX VAT	PRICE AT 1ST OCT. EX VAT		
		£	£		
regatta 260	The first step into WESTERLY QUALITY AND PERFORMANCE. Whatever your sailing experience and aims the regatta 260 will satisfy you. Fin or Twin keels.	26,290 (30,890 Inc VAT)	26,990 (31,713 lnc VAT)		
regatta 290	For those who need more privacy. Two separate sleeping cabins plus spacious saloon, galley, separate chart table and heads. Fin or Twin keel.	35,490 (41,700 Inc VAT)	35,990 (42,288 Inc VAT)		
regatta 310	Full sized fore and aft cabins feature in this 31 footer. Head and shoulders above most boats of this size. Fin or Twin keel.	43,990 (51,688 Inc VAT)	44,990 (52,863 lnc VAT)		
regatta 330	Based on proven race winner but still offering a level of quality and comfort to surprise the boats she beats. Fin or Twin keel.	54,990 (64,613 Inc VAT)	55,990 (65,788 lnc VAT)		
regatta 370	Despite two aft cabins and a spacious forecabin, the Regatta 370 still provides two heads and a really spacious saloon, superb sailing and an admirable finish.	79,990 (93,988 Inc VAT)	80,990 (95,163 Inc VAT)		
WESTERLY SALES AND SERVICE CENTRE Shore Road, Warsash, Southampton, Hants, SO3 9FR Tel: 0489 885400 Fax: 0489 885340 For list of International Dealers phone + 44 489 885400					
West CountryArmada Yacht ServicesQueen Anne's Battery MarinaPlymouthDevon PL4 0LPTel: 0752 672828	gor Dickies of Swansea angor Swansea Yacht Haven 2SE Swansea SA1 1WN	Scotland & Northern Ireland Euroyachts Ltd. Clyde Place Glasgow G5 8AT Scotland Tel: 041 429 3766			
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BOAT SHOW SPECIAL OFFER

LET US TREAT YO TO A LITTLE LUXURY



For orders placed at the show we will fit for you free of charge on the regatta range.

An Autohelm Speed/Log and Depth plus the state of the art Autohelm GPS.

And on the Ocean range we will fit for you the GPS plus a complete Navcenter.



A £500 fully returnable deposit (Subject to contract) placed at the show will make you eligible for the Special Boat Show Offer. In addition we will hold the boat show price until 20th October giving you ample time to come for a demonstration and to discuss your final requirements with our knowledgeable sales team.

Show Prices apply only for orders placed at the show and for delivery before 1st March 1994.

Payment Terms - will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association.

Insurance - In conjunction with a major marine broker we can offer extremely attractive rates with special benefits for Westerly owners.

Part Exchanges - We will guarantee a trade-price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

Marine Finance - Your present boat may be the deposit. Repayments can be for periods of up to 10 years.

Take delivery hove hove your on your own book. 'Port Westerly' We have now moved to our own boatyard and marina at the mouth of the River Hamble and can provide a one-stop sales and service centre tailored to meet the needs of the Westerly owner.



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