

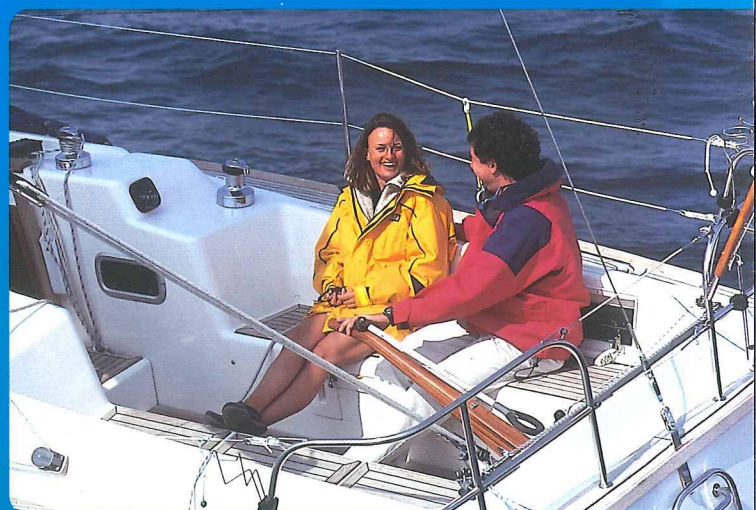


WESTERLY

One of life's better decisions

Price List

Effective from 1st January 1999



Your Westerly

We will be delighted to provide any further information to help you decide which Westerly is best for your own particular requirements. Please let us know if you would like any advice on financing or trade-in values – if you have a Westerly to trade in, you will already be aware how well they hold their value.



Ocean 33

Designed by the renowned Ed Dubois, the remarkable Ocean 33 is an aft cockpit cruising yacht that combines superb sailing performance with the exceptional interior spaciousness that is so much a part of Westerly's much admired cruising style.

Optional Wheel Steering

Price £82,944 ex VAT
£97,459 inc VAT



GK 33

A high performance version of the highly successful Ocean 33, this breathtaking new yacht from the drawing board of Ed Dubois is sure to excite those with an interest in exhilarating sailing whilst retaining the high levels of quality and build specification you have come to expect from Westerly.

Price £83,302 ex VAT
£97,880 inc VAT



Oceanquest 35

The smallest of Westerly's range of centre cockpit cruising yachts, the Oceanquest 35 is famous for its spacious interior and what is considered to be the largest and most comfortable aft cabin in any 35ft yacht. Available as fin and twin keel.

Price £97,527 ex VAT
£114,594 inc VAT



Oceanquest 35ac

Built to traditional Westerly standards, her performance and remarkable accommodation plan with two separate heads and showers, one en-suite to the spacious owners cabin, sets this aft cockpit cruiser apart from the competition.

Price £97,527 ex VAT
£114,594 inc VAT



Oceanranger 38

The Oceanranger 38 is designed to handle long passages in safety and comfort, but is equally suited to coastal cruising in home waters. Safe and simple to sail, she can be easily managed by a crew of two.

Price £118,280 ex VAT
£138,979 inc VAT



Oceanlord 41

Few yachts can claim the remarkable number of ocean passages and extended cruises that have been undertaken by owners of the Oceanlord 41. A particularly impressive fact, as most of these voyages have been crewed by husband and wife teams.

Price £148,910 ex VAT
£174,969 inc VAT

**FOR
NEW
1999**



Ocean 43

The stunning Ocean 43 is a centre cockpit blue-water cruising yacht created through the inspired collaboration between Westerly and leading superyacht designer, Ron Holland, and is the first production cruiser in the UK to be built in SCRIMP.

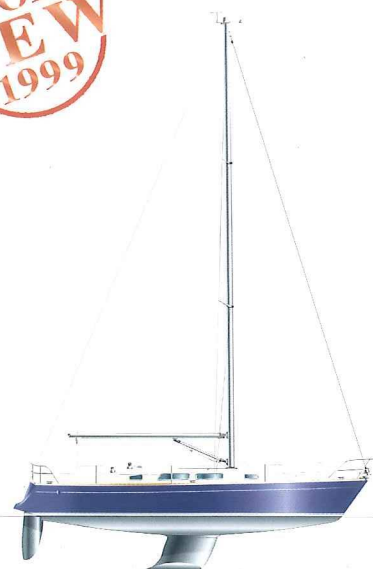
Price £199,473 ex VAT
£234,380 inc VAT



Ocean 49

The largest and fastest Westerly, the Ocean 49 is the closest you can get to achieving a custom built yacht at a production price, giving you the opportunity to fulfil your dreams of personal sailing in unashamed luxury and in a yacht that can, quite simply, cruise the world.

Price £296,328 ex VAT
£348,185 inc VAT



Ocean 37

In the new Ocean 37 Westerly and Ed Dubois have once again produced a superb yacht that exemplifies Westerly's flair for quality, innovation and the designers latest thinking in performance cruising hulls.

Price £112,500 ex VAT
£132,188 inc VAT

Delivery dates

Each new Westerly Yacht is built to order enabling us to tailor make the boat to your exact specification. However this does mean that minimum delivery times vary from 4 to 8 months depending on the size of boat and our committed order book.

Marine finance

Repayments can be for a period of up to 10 years and with our special relationship with Capital Bank Marine Finance, we can offer tailor made packages especially for you.

Part exchange

We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

Payment terms

Will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association. 20% to be paid upon signing of contract. 20% payment to be made for hull moulding of the yacht. 20% payment to be made upon fitting of the engine, keel and bulkheads. 20% payment to be made when deck is joined to the hull. Final 20% when yacht is completed at the factory.

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Westerly Sales Centre facsimile:

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New Horizon Yachts
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St Peter Port
Guernsey

Scotland

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Fax: 34 71 548322

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Malta S & D Yachts Limited

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Fax: 356 332 259

Greece Etmektzoglou Yachts

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Fax: 30 1 228 0280

Italy Top Yachts

Tel: 39 564 830 234
Fax: 39 564 830 235



Westerly Group Limited has CE Approval under the Recreational Craft Directive 94/25/EC. This standard is compulsory for all craft sold within the EEA.

All Westerly craft are configured to design category A. Information is available on request.

Every attempt has been made to give accurate information. The photographs and artist impressions in the brochure are of existing models within the Westerly range. There may be items shown in these photographs and artist impressions that are not included in the standard inventory of the models shown. The specifications for models sold in other markets may vary and specifications and models may be changed or withdrawn at any time without prior notice. The individual specification for each vessel will be agreed as part of the sale contract between the purchaser and the Westerly dealer. Westerly dealers and distributors are not owned agents of Westerly Group Limited, or any subsidiary of the holding company, unless otherwise stated. Therefore, they have no authority to commit Westerly Group Limited, or any subsidiary of the Group to any pledge, contract or agreement – in any form or by any means unless first accepted by Westerly Group Limited.



WESTERLY

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