



WESTERLY

Price List

Effective from 1 September 1997



Southampton Boat Show 1997

*See overleaf for
boat show offer worth
thousands of pounds*

Your Westerly

We will be pleased to help if you need any further information to decide which Westerly is best for your own particular requirements. Please let us know if you would like any advice on financing or trade-in values – if you have a Westerly to trade in, you will be aware that they hold their value well.

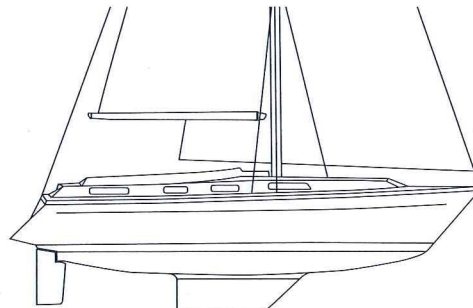


NEW Ocean 43

The totally new Ocean 43 is a centre cockpit blue-water cruising boat created through the inspired collaboration between Westerly and leading superyacht designer, Ron Holland, and is the first production cruiser in the UK to be built in SCRIMP.

Special Boat £221,990 inc VAT
Show Price £188,928 ex VAT

Price From £229,125 inc VAT
1 Oct 1997 £195,000 ex VAT

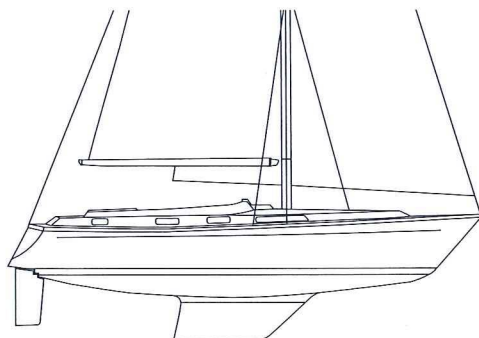


Oceanquest 35

The smallest of Westerly's range of centre cockpit cruising boats, the Oceanquest 35 is famous for its spacious interior and what is considered to be the largest and most comfortable aft cabin in any 35ft yacht.

Special Boat £107,990 inc VAT
Show Price £91,906 ex VAT

Price From £111,625 inc VAT
1 Oct 1997 £95,000 ex VAT

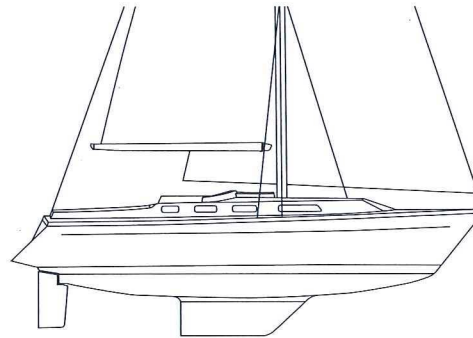


Oceanlord 41

Few yachts can claim the remarkable number of ocean passages and extended cruises that have been undertaken by owners of the Oceanlord 41. A particularly impressive fact, as most of these voyages have been crewed by husband and wife teams.

Special Boat £169,990 inc VAT
Show Price £144,672 ex VAT

Price From £178,600 inc VAT
1 Oct 1997 £152,000 ex VAT

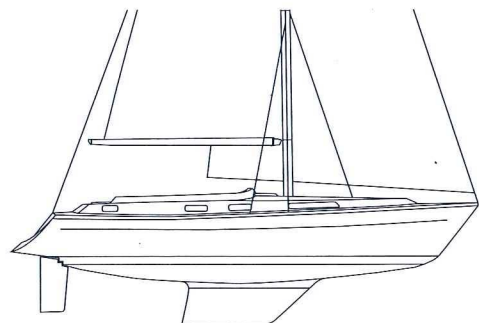


Oceanquest 35ac

Built to traditional Westerly standards, her dependable performance and remarkable accommodation plan sets this aft cockpit cruiser apart from the competition.

Special Boat £107,990 inc VAT
Show Price £91,906 ex VAT

Price From £111,625 inc VAT
1 Oct 1997 £95,000 ex VAT

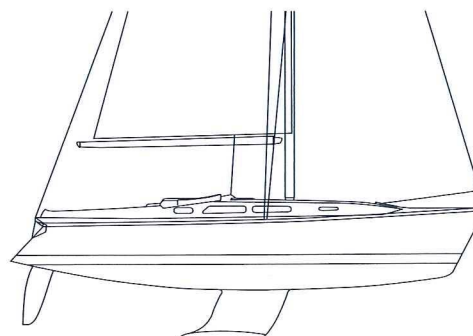


Oceanranger 38

The Oceanranger 38 is designed to handle long passages in safety and comfort, but is equally suited to coastal cruising in home waters. Safe and simple to sail, she can be easily managed by a crew of two.

Special Boat £134,990 inc VAT
Show Price £114,885 ex VAT

Price From £142,175 inc VAT
1 Oct 1997 £121,000 ex VAT



NEW Ocean 33

Designed by the renowned Ed Dubois, the remarkable new Ocean 33 is an aft cockpit cruising yacht that combines sprightly sailing performance with the exceptional interior spaciousness that is so much a part of Westerly's much admired cruising style.

Special Boat £88,990 inc VAT
Show Price £75,736 ex VAT

Price From £92,825 inc VAT
1 Oct 1997 £79,000 ex VAT

Southampton Boat Show Offer

The Westerly Flagship



Ocean 49

The largest and fastest Westerly, the Ocean 49 is the closest you can get to achieving a custom built yacht at a production price, giving you the opportunity to fulfil your dreams of personal sailing in style and in a yacht that can, quite simply, cruise the world.

Special Boat £323,125 inc VAT
Show Price £275,000 ex VAT

Price From £344,275 inc VAT
1 Oct 1997 £293,000 ex VAT

Why pay a deposit at the Show?

Quite simply we wish to plan our production for the rest of this season, and in return we are offering you the opportunity to take delivery of your new Westerly with a complete package of extras. Please ask for details of the offer on the boat that interests you.

The list varies from model to model but the combination of the boat show prices **PLUS** the boat show offer could save you anything from £8,000 on the new Ocean 33 up to £35,000, on our flagship Ocean 49.

A £1,000 fully refundable deposit (subject to contract) placed at the show freezes the boat show price and secures the boat show offer for up to 28 days giving you ample time to discuss your needs with our knowledgeable sales staff.

A £5,000 non returnable deposit with a signed order/contract will guarantee the boat show price, the boat show offer, and secure the next available delivery slot **PLUS** we'll give you a little something extra to take home with you from the show!

Save thousands of pounds

Delivery dates

Each new Westerly Yacht is built to order enabling us to tailor make the boat to your exact specification. However this does mean that minimum delivery times vary from 4 to 8 months depending on the size of boat and our committed order book.

Marine finance

Repayments can be for a period of up to 10 years and with our special relationship with Capital Bank Marine Finance, we can offer tailor made packages to suit you.

Part exchange

We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

Payment terms

Will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association.

Stand telephone number:

01703 222 971

Stand fax number:

01703 222 952

Westerly**Sales Centre:**

Hamble Point Marina
School Lane
Southampton
SO31 4NB
Tel: (01703) 455233
Fax: (01703) 455999
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455233
Fax: +44 1703 455999

East Coast

Fox's Yacht Sales
Tel: (01473) 604200
Fox's Marina
Ipswich
Suffolk
IP2 8SA

West Country

Armada Yacht Services
Tel: (01752) 672828
Queen Anne's Battery
Plymouth
Devon
PL4 0LP

Wales

Dickies of Bangor
Tel: (01248) 352775
Garth Road
Bangor
Gwynedd
LL57 2SE

Dickies of Swansea
Tel: (01792) 645303
Swansea Yacht Haven
Swansea
SA1 1WN

Channel Islands

New Horizon Yachts
Tel: (01481) 726335
Castle Emplacement
St Peter Port
Guernsey

Scotland

Clyde Marina Ltd
Tel: (01294) 607077
The Harbour
Ardrossan
Ayrshire
KA22 8DB

International Distributors

USA (Texas) Blue Water Cruising
Tel: 1 281 334 7678

USA (East Coast) Crusader Yacht Sales Inc
Tel: 1 410 269 0939

Southern France Yachting Plus
Tel: 33 494 434594

Belgium Escape Sailing Yachts
Tel: 32 3 2321210

Netherlands Skipshandel Stavoren
Tel: 31 514 684694

Germany Mari-Team Yachthandel
Tel: 49 4371 87 570

Portugal Technirepe
Tel: 351 1 484 42 48

Mallorca Nautica Mahon Yacht Services SL
Tel: 34 71 545012

Southern Spain/Gibraltar Dickies International
Tel: 350 40139

Italy Union Yachts
Tel: 39 185 314021

Croatia Dvornik 1474
Tel: 385 21 521 051

Malta S&D Yachts Limited
Tel: 356 320577

Japan Bussan Marine Inc
Tel: 816 577 1673

Greece Tenrag/Meandros
Tel: 301 985 0220

Israel YMYM Trade & Marketing
Tel: 972 3 5013488

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