

SPECIFICATION PRICE LIST/ORDER FORM

WESTERLY YACHTS LIMITED

47 Aston Road, Waterlooville, Portsmouth PO7 7XJ, Hampshire
Telephone: Waterlooville (070 14) 54511. Telex 86328

Name _____
Address _____

Sail No _____
Boat Name _____
Delivery Date/Place _____

Business Tel No _____
Home Tel No _____
Date _____

FULMAR W32	2 CABIN LAYOUT
SLOOP	
FIN KEEL	
TWIN KEELS	(3 CABIN LAYOUT)
LIFTING KEEL	£750 EXTRA

STANDARD SPECIFICATION

Sails & Rigging: Ratsey & Lapthorn mainsail & no 1 jib. Silver anodised Kemp mast & boom. Stainless steel standing rigging. Terylene running rigging. Main & jib halyards led aft. Topping lift. Burgee halyard. Slab reefing with lines led aft. Kicking strap.

Deck Fittings: Two Barlow 19c two-speed, top action halyard winches. Two Barlow 24c two-speed top action foresheet winches. Two 8" handles. Stainless steel bow & stern pulpits. Gate in stern rail. Stainless steel double lifelines with 24" stanchions. Spinnaker deck hardware excluding spinnaker winches & boom. Sliding jib sheet leads. Twin bow rollers. Chain pipe. 35 lb Plough anchor. Anchor stemhead stowage. 15 fathoms 5/16" chain. Mainsheet track & traveller. One forward, two stern & two 'midships mooring cleats. Two bow fairleads. Stainless steel shroud & stay plates. Teak handrails on cabin top. Teak washboards for sprayhood. Teak cockpit grating. Bi-colour pulpit mounted navigation lights. Stern light. Steaming light. Deck light. Ensign staff socket on stern pulpit. Tiller steering. Cockpit sail locker. Teak toe rail. Four fenders. Two 30' mooring lines. Treadmaster on cockpit seats & coamings. Gas bottle stowage with stowage for 2 Camping Gaz bottles. One 6 lb Gaz bottle supplied.

Cabin Fittings: Lights in saloon, heads, forward cabin & quarter berth. Chart light. Central fuse & switch panel. Complete set of 4" berth cushions with 2" seatbacks. Double berth conversion in saloon & forecabin. Teak strip flooring throughout. Foam backed headliner panels in saloon. Cabin sides lined in foam backed vinyl. Chart table & stowage. Fixed saloon table with bottle stowage. Galley unit with two burner gas cooker with grill & oven in gimbals. Stainless steel sink. Drained ice box. Crockery & cutlery stowage & work surface. Water supply to stainless steel sink & wash basin in heads from 30 gallon stainless steel tank. Heads with Lavac marine WC. Two hanging lockers. Deck ventilators in forward & main cabin. Deck hatch in heads. Hand rails. Curtain rails & runners in saloon, forward cabin & heads. Cabin ventilation grille. Perspex main & forward hatches. Dry powder fire extinguisher fitted.

Engine: Bukh DV20ME 20hp diesel. Hand start facility. Flexible mountings. 50 amp alternator. Two bladed propeller. Water cooled exhaust. Control panel. 102 amp/hr battery in double battery box. Electric start. Remote controls. 20 gallon fuel tank. Light in engine compartment. Low maintenance stern gland. Sound deadened engine box.

General: White hull. Non-slip deck paint. Dark Blue moulded in Trimline. Alloy framed windows. Teak rubbing strake. Cove line. Antifouling. Bronze seacocks & underwater skin fittings. Cathodic protection. Self-draining cockpit. Bilge pump. LLOYD'S HULL CONSTRUCTION CERTIFICATE.

NOTES: 1. A £500 deposit reserves a boat at the current price for a specified delivery date. This payment is made subject to contract.

2. Payment required: half the total less initial £500 deposit on signature of the contract. Balance 10 days before completion of the boat in the factory.

THE STANDARD SPECIFICATION AND INVENTORY AS DESCRIBED MAY VARY IN ACCORDANCE TO THE AVAILABILITY OF COMPONENTS AND CHANGES IN PRODUCTION METHODS.

THIS PRICE LIST AND SPECIFICATION SUPERSEDES ALL PREVIOUS LISTS

5 May 1983

NAME	FULMAR SAIL NUMBER	VAT EXCLUDED
FACTORY FITTED ADDITIONAL EQUIPMENT		£
Sails and Sailing Gear: ALL SAILS BY RATSEY & LAPTHORN		£
Light weather genoa		305
Cruising chute - radial head		301
Gear for cruising chute - 2 blocks, halyard & sheet led aft		65
No 1 genoa		291
No 2 genoa		250
No 2 jib		124
Spinnaker cross cut		334
Spinnaker radial head		367
Spinnaker gear with sheets, blocks & topping lift downhaul & spinnaker halyard led aft (excluding spinnaker boom).		100
Spinnaker boom - bearing out spar		102
Spinnaker boom deck stowage		20
PVC Mainsail cover - blue or white		46
Navigation Aids:		
Plastimo Contest bulkhead compass		78
Mariner 8 Digital depth unit fitted in bulkhead		205
Sumlog mechanical speed and distance indicator mounted on aft cockpit bulkhead.		183
FOR ELECTRONICS SEE SEPARATE SHEET		
Deck Fittings:		
Wheel steering		722
Barlow 24c, two-speed spinnaker sheet winches		271
Anchor winch including 15 fthms calibrated chain in lieu standard		238
Canvas sprayhood - blue or beige		315
Cabin Fittings:		
Cold pressure water system with 2 taps		209
Hot & cold pressure water system with 4 taps, shower and drainage from heat exchanger on Bukh engine.		620
As above from heat exchanger on Volvo engine		585
Additional dry powder fire extinguisher fitted		18
Optional second battery with changeover switch		133
Engine:		
Volvo MD11D 25hp diesel with 50 amp alternator, instrument panel & two bladed propellor in lieu of standard		525
General:		
Extra for 3 cabin model		750
Name painting on stern. Mandatory for registered boats		37*
Cradle for fin & lifting keel models only		462
Builders Certificate. SEE NOTE BELOW		N/C
DTI Registration - includes Builders Certificate		250
Delivery Hamble Point including wet or dry launch and commissioning		235
Delivery elsewhere by quotation. Customer responsible for hire of crane at delivery point.		
Export Documentation		20
Boat collection by customer - crantage & handling		50

*Standard style letters in single colour. Over 10 letters: £3.50 p.l.

FOR BUILDERS CERTIFICATE - FULL NAME(S) & OCCUPATION(S):

COLOURS: - Please ring colour required.

CABIN CUSHIONS Samples on request.

ANTIFOULING	White	Red	Blue	Green	
COVE LINE	White	Red		Green	Gold
COLOURED BROAD TRIM LINE					
IN LIEU STANDARD BLUE	White	Red		Green	£ 90
WATERLINE STRIPE	White	Red	Blue	Green	£ 30
DECK PAINT	Grey	Blue	Green	Corn	
COCKPIT TREADMASTER	Blue	Fawn			

NB: For boats delivered to Hamble Point for storage ashore, launching & mast stepping will be chargeable.

WE REGRET WE ARE UNABLE TO FIT ANY OWNER SUPPLIED EQUIPMENT DURING BUILDING.