

WESTERLY

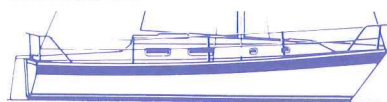
LONDON BOAT SHOW PRICE LIST 1992

SPECIAL
OFFER



WESTERLY

Enhancing The Tradition

Konsort 29

The evergreen Konsort does everything a little better than you expect. A reassuring yacht to sail in Fin or Twin Keels with generous accommodation and equipment.

49,338
41,990 Ex VAT

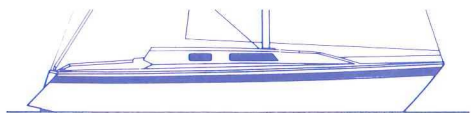
48,163
40,990 Ex VAT

Fulmar 32e

The instructors favourite. Well mannered and a delight to sail. Now with a new transom and new interior trim. 6/7 berths. Fin or Twin Keel.

59,913
50,990 Ex VAT

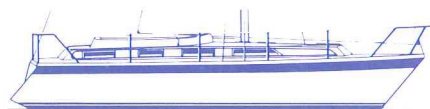
58,738
49,990 Ex VAT

Storm Cruiser 33

A modern sailing yacht with a fine performance, beautiful handling and a comprehensive inventory. Fin or Twin Keel, big engine, hot and cold water etc.

65,788
55,990 Ex VAT

64,613
54,990 Ex VAT

Oceandream 35

The first step in turning your long distance cruising dreams into reality. All furling rig, Fin or Twin Keels with safe centre cockpit and spacious aft cabin.

78,713
66,990 Ex VAT

76,363
64,990 Ex VAT

Oceanranger 38

The "Go Anywhere" cruising yacht. Centre cockpit, aft cabin. An all furling rig with the design and quality of finish which has made Westerly famous.

90,463
76,990 Ex VAT

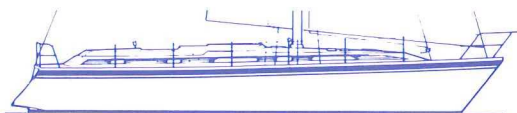
88,113
74,990 Ex VAT

Oceanlord 41e

Often called "the Gentleman of the High Seas". Elegant, capable and beautifully mannered. Now with a new aft cabin, Teak side decks and all furling rig.

117,488
99,990 Ex VAT

115,138
97,990 Ex VAT

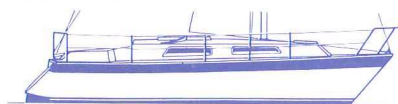
Oceanmaster 48

The **Westerly** flagship, a powerful and supremely comfortable centre cockpit ocean cruising yacht with 3 or 4 sleeping cabins. Sloop or cutter rig.

211,488
179,990 Ex VAT

205,613
174,990 Ex VAT

Merlin 29

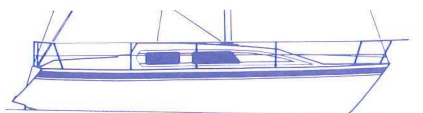


The first step into **Westerly** quality and performance. Two separate sleeping cabins plus saloon, galley, chart table and separate heads. Fin or Twin Keel.

39,938
33,990 Ex VAT

38,763
32,990 Ex VAT

Tempest 31

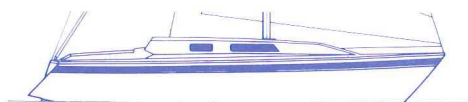


Two full size double aft cabins in a 31 footer. Performance handling and build quality too. Head and shoulders above most boats of this size. Fin or Twin Keel.

54,038
45,990 Ex VAT

52,863
44,990 Ex VAT

Storm 33

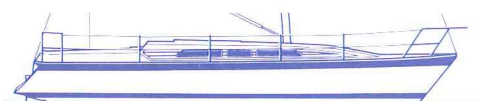


A proven race winner but still offering a level of quality and comfort to surprise the boats she beats. Ergonomic cockpit, top class equipment and style.

£65,788
55,990 Ex VAT

64,613
54,990 Ex VAT

Typhoon 37



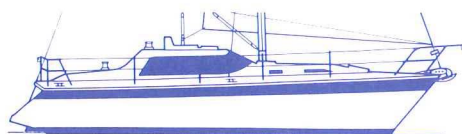
A real winner - of design awards, races and hearts. A lady and a witch at your command. Fractional rig, superb accommodation and admirable finish.

85,763
72,990 Ex VAT

82,238
69,990 Ex VAT

DECK SALOON YACHT

Riviera 35



Copied by many, surpassed by none. Quality, space and comfort - and she really sails - Fin or Twin Keel, all furling rig, twin steering positions and a room with a view!

90,463
76,990 Ex VAT

88,113
74,990 Ex VAT

WESTERLY SALES CENTRE

Hamble Point Marina, School Lane, Hamble, Southampton SO3 5NB Tel: 0703 455233, FAX: 0703 455999
Andrew Hind, Mike Clegg, Peter Thomas

West Country

Armada Yacht Services
Queen Anne's Battery Marina
Plymouth
Devon PL4 0LP
Tel: 0752 672828 James Green

Northern England & Wales

Dickies of Bangor
Garth Road, Bangor
Gwynedd LL57 2SE
Tel: 0248 352775
Shannon Livingstone

Dickies of Swansea
Swansea Yacht Haven
Swansea SA1 1WN
TEL: 0792 645303
Steven Lewis

Scotland & Northern Ireland

Euroyachts Ltd.
Clyde Place
Glasgow G5 8AT
Scotland
Tel: 041 429 3766

Jim Berry

East Coast

Fox's Yacht Sales
Fox's Marina
Ipswich Suffolk IP2 8SA
TEL: 0473 604200
Robert Shufflebotham



Channel Islands

New Horizon Yacht Agency
Castle Emplacement
St Peter Port
Guernsey
Tel: 0481 726335

Mike Brennan

FREE NAVCENTER AND GPS

An inspiring combination of classic features and exhilarating performance hallmarks every **Westerly** yacht. We now include mainsail and headsail furling as standard on classic cruising yachts from 35ft to 48ft., and teak side decks are standard on the Oceanlord 41 and Oceanmaster 48.

Whichever **Westerly** you choose will be individually built to your specification in time for a fresh start to the 1992 Season.

The combination of a special Boat Show price and free luxury navigational equipment makes this the ideal time to order your new Westerly.

INSURANCE

In conjunction with a major marine broker we can offer extremely attractive rates with special benefits for **Westerly** owners.

PART EXCHANGES

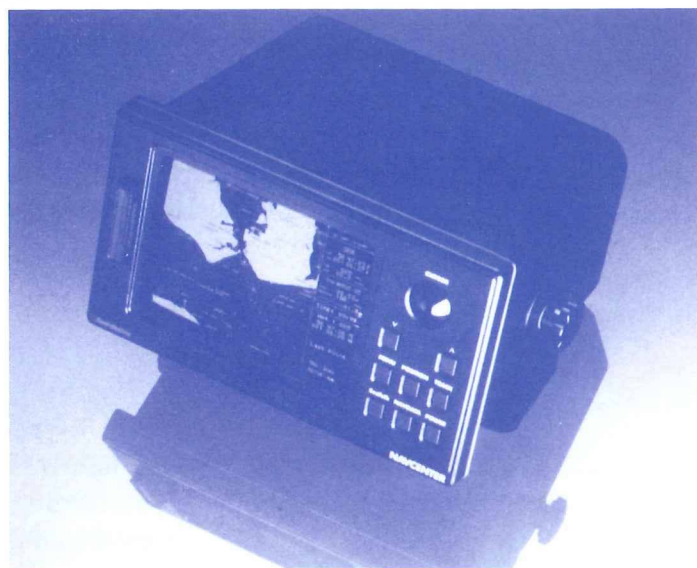
We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in. No brokerage fees - No Hassle.

MARINE FINANCE

Your present boat may be the deposit. Repayments can be for periods up to 10 years. We can also quote for a unique residual value mortgage with substantially reduced monthly payments.

PAYMENT TERMS

1. A £500 returnable deposit placed subject to contract will secure a boat at Boat Show Prices, and qualify for the boat show offer.
2. One-third of the total price is due on signature of contract before 15 February. On receipt of the signed contract, a delivery date will be confirmed.
3. Balance due 10 days before completion of the boat at the factory.



WESTERLY

Westerly Yacht Construction Ltd Hamble Point Marina
Hamble - Southampton SO3 5NB Tel: 0703 455233

PLUS For Boat Show deposits we will present you with a free **Autohelm** Personal Compass when you come for your demonstration sail