



ORDER FORM

STANDARD SPECIFICATION

HULL White GRP. Fin keel. Retrousse stern with 2 self draining lockers. Blue antifouling with red waterline stripe. Teak rubbing strake. Cathodic protection. Bronze seacocks and underwater fittings. Blue moulded coveline with red stripe under.

Hand laid in temperature and humidity controlled environment. 2 layers of isophthalic gelcoat and isophthalic resin in the first layer of mat plus biaxial combination and unidirectional reinforcement.

LLOYDS HULL CONSTRUCTION CERTIFICATE

RUDDER GRP with stainless steel 316 stock and framework.

KEEL Cast iron with stainless steel studs and twin locking nuts.

DECK/COCKPIT Grey moulded non-slip surface. Hatches in forward cabin, forward heads and saloon. Wheel steering (with rod links). Emergency tiller. Vented gas bottle stowage for 2 x 6 lb (2.7 kg) bottles. Compass on binnacle. Large cockpit locker. Anchor locker. Teak toe rail. Grey treadmaster on cockpit seats.

Hand laid isophthalic gelcoat with chopped strand mat biaxial combination and unidirectional reinforcement with layers of Firet coremat.

CECK FITTINGS Stainless steel double rail pulpit and ashpit with stern gate. 24" (610mm) stanchions with double lifelines. 2-speed self-tailing winches (2 x foresheet, 2 x halyard). 2 winch handles. Spinnaker deck gear (excl pole and pole stowage). Twin bow roller. 2 bow, 2 stern and 2 spring cleats. 2 bow fairleads. Ensign staff socket. Teak handrails. Jammers for halyards, reefing lines and spinnaker gear (excl pole and pole stowage). Manual windlass. Twin headsail tracks (cars on outboard track).

SAILS AND RIGGING Fractional double spreader rig. Mainsail and No. 2 genoa (non-furling). Polyester main and jib halyards plus slab reefing and kicking strap all led aft in the coachroof. Topping lift and burgee halyard. Stainless steel standing rigging. Silver anodised boom and tapered mast. Twin groove headsail foil.

GENERAL EQUIPMENT Bilge pump. 35 lb plough anchor. 15 fathoms of 5/16" calibrated chain. 6 fenders. 2 x 40' mooring warps. 1 dry power fire extinguisher. 1 Gaz bottle. **ELECTRICAL SYSTEM** Stern light. Bi-colour navigation light on pulpit. Steaming light. Deck light. 2 x 92 a/h (low maintenance) batteries. 12V switch panel with double pole circuit breakers and 5 spare circuits. 50 a/h alternator.

ENGINE Volvo 2003 (28 hp). 2-bladed propeller. Fresh water cooled. Sound insulation. Flexible mounting. Exhaust muffler.

TANKS 30 gallon fuel tank. Total water capacity 50 gallons in 2 tanks (stainless steel).

INTERIOR All woodwork in teak or teak faced ply. Upholstery available in a choice of fabrics.

FORWARD CABIN 2 single crossover bunks with an optional double berth conversion. Lockers and reading lights. Carpets.

FORWARD HEADS Marine WC. Hot and cold water supply to handbasin.

SALOON 2 fixed berths with lee cloths. Settee with double berth conversion. Table with bottle stowage and dust tray. Numerous lockers. Holly and Teak flooring. Reading and overhead lights with switch by hatchway. Wet locker.

NAVIGATION AREA Table with chart stowage and separate seat. Provision for books and instruments. White/red night light. Opening window. Chart light.

GALLEY Refrigerated drained ice box. 2 stainless steel sinks with hot and cold water supply. Rubbish bin. Gimballed 2 burner cooker with oven and grill. Adequate stowage. Opening window. Marble style work surface with teak fiddle. Chopping board.

AFT HEADS Marine WC. Handbasin. Hot and cold water. Shower. Opening port to bridge deck.

AFT CABIN Double berth with wrap around settee. Hanging locker and opening port to bridge deck. Reading lights. Carpets.

WESTERLY YACHTS LIMITED, 47 Aston Road, Waterlooville, Hampshire, PO7 7XJ Tel No: (0705) 254511 Fax No: (0705) 268032

WESTERLY TYPHOON 37

SEPTEMBER 1990

EXTRAS PRICE LIST

(All Prices Are Ex VAT)

These prices are for items fitted at the most appropriate stage of construction in the factory. Any changes to specification after contract freeze date or after completion will be subject to extra charges.

CODE	£	CODE	£	CODE	£
HULL		CLUB PACKA	GE	CTN331	98
CTN601	90	CTN140	1434	CTN332	105
		CTN141	1482	CTN333	105
DECK FITTI	NGS	CTN142	719	CTN334	210
CTN200	32	CTN143	570	CTN340	465
CTN200 CTN201	113	CTN144	140	CTN341	271
CTN201 CTN202	34	CTN146	116	CTN342	49
CTN202	26	CTN147	30		
CTN204 CTN205	52			CABIN CUSH	IONS
CTN205	199	NAVIGATIO	NAL EQUIPMENT	Standard Fabri	cs
CTN207	552	CTN500	170	CTN370	OPT
CTN208	44	CTN501	560	CTN371	OPT
CTN212	OPT	CTN502	2408	CTN372	OPT
CTN218	108	CTN560	312	CINJIZ	OTT
CTN219	52	CTN561	312	Premium Fabri	ice
CTN221	187	CTN562	492		
CTN222	35	CTN563	244	CTN373	366
CTN223	OPT	CTN564	270	CTN374	569
CTN224	395	CTN593	580	ENGINE	
CTN225	692				
CTN226	508	CABIN FITTI	NGS	CTN400	75
		CTN301	657	CTN401	142
SAILS AND	RIGGING	CTN302	353	CTN402	82
CTN100	1170	CTN303	522	CTN403	397
CTN103	120	CTN304	457	CTN404 CTN405	1859
CTN104	1684	CTN305	101	CTN405 CTN406	64 60
CTN106	350	CTN306	130	C11N400	60
CTN108	1090	CTN307	310	GENERAL	
CTN109	297	CTN308	114		0/1
CTN110	310	CTN309	34	CTN800	961
CTN111	199	CTN310	295	CTN801	420
CTN113	26	CTN311	630	CTN802 CTN803	503
CTN114	140	CTN312	1536	CTN804	55 121
CTN116	190	CTN313	155	CTN805	68
CTN117	145	CTN314	121	CTN806	135
CTN118	52	CTN315	136	CTN807	283
CTN119	68	CTN316	54	CTN808	62
CTN120	105	CTN317	236	CTN809	160
CTN123	23	CTN318	77	CTN811	98
CTN130	1155	CTN319	84	CTN812	POA
CTN131	1039	CTN320	87	CTN813	70
CTN132	964 178	CTN321 CTN320	77		
CTN133 CTN134	178	CTN330	72		
CTN134 CTN135	384				
CIN135	41				

TERMS OF BUSINESS

1. A £500 deposit and the Purchaser's signature upon this specification form reserves a boat at the current price pending preparation of a contract by Westerly Yachts Limited. This specification is not the contract and the deposit is returnable to the urchaser if a contract is not signed.

2. One third of the total price, less the initial £500 deposit, payable upon signature of the contract. When the contract is signed by the Purchaser and returned, a delivery date will be confirmed and the contract will be signed by Westerly Yachts Limited.

3. The balance outstanding is payable ten days before completion of the boat at the factory. The b as described to specification and standard invento is liable to change according to availability of bou in and manufactured supplies. Some items shown photographs are not included in the standard prior

4. For other conditions see our standard Terms at Conditions of Sale which are printed on the final page.

OPTIONAL EXTRAS

HULL

CTN601		Water	line	stripe – BLUE	
Use of an	etch	primer	will	invalidate hull war	ranty

DECK FITTINGS

SAILS AND RIGGING

CTN120 Rod kicker

CTN106 Storm jib

CTN109 Spinnaker gear

CTN212	Deck paint – GREY/WHITE
CTN221	Boarding ladder and steps
CTN201	Dodgers – BLUE
CTN202	Name on dodgers
CTN226	Folding sprayhood
CTN206	Cockpit cushions (state colour – BLUE,
	RED, GOLD, WHITE)
CTN200	Lifelines – PVC COVERED in lieu of
	standard
CTN218	Jackstay lifelines on side decks
CTN225	Electric windlass (in lieu of standard)
CTN204	Extra 5/16" chain – 5 FATHOMS
CTN205	Extra 5/16" chain – 10 FATHOMS
CTN208	12V socket in cockpit
CTN223	Tiller (in lieu of wheel)
CTN224	Teak grating
CTN207	Teak cockpit seats
CTN222	Winch handle pockets (2)
CTN219	Extra 6lb gas bottle

CTN104 Rotostay reefkit incl. demountable

CTN114
Tri-colour and white masthead light

CTN100 Fully battened main with lazyjacks in lieu of std main CTN108 Tri-radial spinnaker (100%) 0.75 oz CTN130 Tri-radial spinnaker (100%) 1.50 oz CTN131 Tri-radial spinnaker (80%) 1.50 oz CTN110 Spinnaker pole and deck stowage

standard)

drum and furling radial cut No. 2 genoa with foam luff (in lieu of

CTN132	Cruising chute
CTN133	Cruising chute gear
CTN134	Snuffer for spinnaker or cruising chute
CTN103	Second genoa halyard
CTN135	Wire to rope main and genoa halyards
CTN113	Signal halyards
CTN111	Mainsail cover – BLUE
CTN118	Nylon shroud rollers
CTN119	Rigging screw covers
CTN117	Visiball radar reflector
CTN123	RYA sail number – EACH SAIL
CTN116	Insulated backstay

CLUB PACKAGE

CTN140	High Tech radial cut main (dual weight)
CTN141	High Tech Mylar No. 1 genoa (150%)
CTN142	No. 3 genoa (101%)
CTN143	No. 4 genoa (70%)
CTN144	Adjustable backstay (NB: The running part requires annual replacement)
CTN146	Sheet cars for coachroof tracks
CTN147	Replacement running part of adjustable backstay

NAVIGATIONAL EQUIPMENT

CTN560	Nautech ST50 sounder
CTN561	Nautech ST50 log
CTN562	Nautech ST50 windspeed/direction main
CTN564	Nautech windspeed/direction repeater
CTN563	Nautech multifunction repeater at chart table
CTN593	Navstar 2000D (complete installation
CTN501	Autohelm 4000 for wheel steering
CTN502	Autohelm 7000 for wheel or tiller steering
CTN500	V-Tronix combined VHF aerial and Hawk indicator at masthead incl. co-ax to chart table, deck plugs and 12V supply.

n)

OTAL	TOTAL
"FWD	B'FWD
2'FWD	C'FWD

CABIN FITTINGS

CTN314		Hatch in fwd cabin over vanitory unit
CTN317		Extra saloon hatch aft of mast
CTN313		Additional manual bilge pump
CTN310		Holding tank for aft heads
CTN330		Lee cloths in forecabin
CTN331		Lee cloths in aft cabin
CTN301		240V/20 a/h shore supply with ring main with 5 outlets – ONE PER
		CABIN, TWO AT GALLEY
CTN303		110V/20 a/h shore supply with ring main with 5 outlets – ONE PER
		CABIN, TWO AT GALLEY
CTN306		110V immersion heater
CTN305		240V immersion heater
CTN304		110V battery charger
CTN302		240V battery charger
CTN307		Additional 3rd battery
CTN309		Additional dry powder fire
0		extinguisher
CTN342		Additional aft cabin light
CTN334		Infill for double berth conversion in
	_	forecabin
CTN311		Coded ignition lock system
CTN341		Additional 8 circuit switch panel
CTN308		Seawater pump to galley
CTN333		12V/240V transhave in aft heads
CTN332		12V/240V transhave in fwd heads
CTN312		Diesel central heating with one outlet
		per cabin
CTN315		Opening window – AFT CABIN TO COCKPIT SIDE
CTN316		Fly screens for opening windows on
		bridge deck
CTN318		Roller blind for saloon hatch forward of mast
CTN319		Roller blind for fwd cabin hatch
CTN320		Roller blind for main saloon hatch
CTN321		Roller blind for extra hatch aft of mast
CTN340		Starboard additional navigator's berth

CABIN CUSHIONS

Standard Fabrics

CTN370	Atlantic Blue
CTN371	Eucalyptus
CTN372	Burnt Rose

Premium Fabrics

CTN374	E
CTN373	C

Nuoro Gold, Nuoro Silver, Galveston Oliveto, Abano, Altoga, Uranus

ENGINE

CTN400	Fuel filter/water separator
CTN401	Engine spares kit
CTN402	Engine hour meter
CTN403	Stripper propeller protector – 2 BLADED
CTN404	43 hp Turbo (in lieu of standard)
CTN405	36" leather covered steering wheel (in lieu of std)
CTN406	48" steering wheel (in lieu of standard 36")

GENERAL

CTN800	Cradle
CTN801	DTI registration
CTN802	Delivery to Gosport incl. launch and
	commissioning
CTN803	Export documentation
CTN804	Winterise engine including a full tank
	of diesel
CTN805	De-winterise engine
CTN806	Shrink wrap (not suitable for road
	transportation)
CTN807	Netting for transportation
CTN808	French homologation
CTN809	German specification
CTN811	Name on stern (mandatory for
	registered boats)
CTN812	Delivery other than Gosport
CTN813	Boat lift to own transport

TOTAL
B'FWD
C'FWD

TOTAL	
B'FWD	
C'EWD	

TERMS AND CONDITIONS OF SALE

(Any variation or addition to these terms must be given in writing)

PRELIMINARY

- (a) (b)
- LIMINARY In these conditions of Sale the "Company" shall mean WESTERLY YACHTS LIMITED. These Conditions shall apply to any contract between the Company and any person, firm or company ("the Purchaser") placing an order with the Company in respect of any goods, components, products or other items or services ("the Products"). "International Sales" means those sales of products where the Purchaser's place of business (if any) or norma residence is outside the United Kingdom of Great Britain and Northern Ireland ("the UK") and "UK Sales"
- means all other sales

2. ORDERS

- (a)
- (b)
- DERS The Company will be under no liability for any order received until the order is accepted by the Company in writing by signing its Contract form ('the Contract'). Any offer which is contained in any Contract may be withdrawn at any time prior to its signature by the Company and will automatically be withdrawn under the terms of this condition if it is not returned duly signed by the Purchaser within 30 days of despatch to the Purchaser. An accepted order may only be cancelled or varied with the Company's consent and the giving of this consent shall not in any way prejudice the Company's night to recover from the Purchaser full compensation for any loss or expense arising from such cancellation or variation. Any offer, order, sale and/or delivery or any conduct in confirmation of any transaction will be subject to these terms and conditions which are the only basis upon which the Company does business and shall prevail notwithstanding any printed or other conditions contained or referred to in any purchase order or other document prepared by or on behalf of the Purchaser. No other agreement, representation, promise, undertaking or understanding of any kind unless expressly confirmed in writing by the Company shall add to, vary or waive any of these terms and conditions. (d)
- (e)

3. VARIATIONS

- If the Purchaser wishes to vary, increase or modify the standard equipment or options contained in the Company's boat specification then the Company may at its discretion agree to such change but if it does so agree then it will do so on terms that the price of the equipment or option in question shall be increased by 50% providing such change is agreed during the work in hull stage of manufacture of the boat by 100% if such change is after the completion of the work in hull stage.
- No variation, increase or modification to non-standard equipment or options shall be allowed (h)

4 PRICES

es for the Products are Net ex works and do not include: VAT or any other sales taxes;

- Insurance;
 Insurance;
 The cost of unloading, effecting delivery and commissioning in accordance with the terms hereof; and (iv) Any special packing or alteration to the order required by the Purchaser all of which charges shall (if applicable) be shown in addition to the price for the Product in the Contract.

5. PAYMENT

- MENT Unless otherwise agreed in writing payment of one third of the total contract price shall be made at the time of signature of the Contract (less any deposit already paid) and the balance (together with any extra costs payable in accordance with these Conditions) shall be paid not later than 10 days before the date notified by the Company to the Purchaser as the estimated date of completion of manufacture. Failure by the Purchaser to pay in accordance with the provisions of this condition shall entitle the Company, without prejudice to its rights to damages to suspend any outstanding work or deliveries or to cancel the Contract
- (b)
- Contract. In addition to the Company's rights under sub-condition (b) the Company shall be entitled to charge interest on any amounts outstanding (both before and after judgement) at rate of 3 per cent above the Barclays Bank base rate for the time being in force. Payments by letter of credit shall only be made if so designated on the face of the Contract and if this does apply all costs including bank charges shall be for the account of the Purchaser and all letters of credit shall be: (i) Consistent with the provisions of these terms and conditions; (ii) Consistent with the provisions of these terms and conditions; (iv) In sufficient amounts and for the period necessary to meet with all payment obligations hereunder; (iv) Insufficient amounts and with in London acceptable to the Company within fifteen days after the date of the Contract. (c)
- (d)

6. DELIVERY AND PASSING OF RISK

- (d)
- (e)
- LIVERY AND PASSING OF RISK
 The risk in the Products passes to the Purchaser on delivery.
 Where delivery to take place at the Company's works, delivery shall actually occur (and risk shall therefore pass) at the time when the Products to such transport.
 Where delivery is to take place other than at the Company's works then:
 (i) If the Company is not commissioning the Product then delivery shall actually occur (and risk shall therefore pass) when the Products arrive at the place of delivery. The Purchaser shall be responsible for unsecuring and unloading the Products.
 (ii) If the Company is not commissioning the Product then delivery shall actually occur (and risk shall therefore pass) when the products.
 (iii) If the Company is not commissioning the Product then delivery shall actually occur (and risk shall therefore pass) when the commissioning is complete.
 The Company will use all reasonable efforts to deliver the Products in accordance with dates specified but failure to comply with such dates shall not constitute a breach of this Agreement and dates of delivery are approximate only and are not of the essence of the Company giving nolice that the Products are ready for despatch, the Company shall endeavour to store the Products and the Purchaser rehall reimburse the Company without delay all costs and storage charges incurred by the Company until delivery takes place. Where the Purchaser shall compensate the Company influence with seven the shall the endeavour to store the Products are take shalls to accept any delivery when due or detaults in making any payment when due, then the Products are capt any delivery when due or detaults in making any payment when due, then the Company may cancel any or all subsequent deliveries and the Purchaser shall compensate the Company in full for any loss or expense arising from such cancellation.
- The Company will package the Products to protect them during transit by normal means for a normal period. The Purchaser shall pay for any additional packaging which it may specify.

7 PASSING OF PROPERTY

- PASSING OF PROPERTY
 Until the Company has received full payment in respect of the Products:
 (a) The Company shall retain property in the Products.
 (b) The Purchaser shall be entitled to sell the Products and pass the property in the same to third parties in the normal course of business until the events set out in (e) below, but the proceeds to resale and/or the claim to such proceeds will be held in trust for the Company
 until such time as all sums owing to the Company in respect of the sale of such Products have been paid. Until such sums have been paid the Purchaser shall, subject to the terms of this condition, retain the Products in a fiduciary canacity.
- Uthil solar limit as a solard owner.
 Uthil solar limit as a solar downer.
 Uthil solar limit asolar downer.
 Uthil solar limit

SPECIFICATIONS

All specifications are approximate only and are subject to normal margins of tolerance for the materials and construction in question. Whilst the Company will endeavour to manufacture the Products in accordance with the specifications prevailing at the time of the Contract it reserves the right notwithstanding the above to vary the specifications, consideration for safety or other reasonable cause. The delivery of Products conforming to the Company's prevailing design and specifications at the time of delivery shall be good and sufficient performance of the Contract by the Company.

9. DEFECTS APPARENT ON INSPECTION

- The Purchaser shall have no claim for defects apparent on visual inspection unless: (i) The Purchaser inspects the Products within three working days of delivery; and (ii) A written complaint is made to the Company within fourteen days of delivery (specifying the shortage or defect); and (iii) The Company is given an opportunity to inspect the Products and investigate any complaint before any use is made of the Products;

- (iv) In International Sales, where delivery is to be made in the UK inspection and claims must be made whilst the Product is in the UK to allow the Company to inspect the Product which is the subject of complaint in the UK and the Purchaser must, if necessary, appoint an agent to carry out such inspection on his behalf.
 (b) If a complaint is not made to the Company as herein provided then the Products shall be deemed to be in all respects in accordance with the Contract and the Purchaser shall be bound to pay for the same accordingly.

10. DEFECTS NOT APPARENT ON INSPECTION

- The Purchaser shall have no claim in respect of defects not apparent on visual inspection at the time of delivery unless:

 - The Pruchaser shain have no claim in respect of objects not apparent on visual inspection at the limit of delivery unless:
 A written complaint is sent to the Company as soon as reasonably practicable after the defect is discovered and no alteration made thereto before the Company is given an opportunity in accordance with sub-condition (d) of this Condition to inspect the Products; and
 The complaint is sent within twelve months of the date of delivery of the products in UK Sales and within 90 days of the date of delivery in International Sales or in the case of items not manufactured by the Company within the guarantee period specified by the manufacturer of such item.
 The Purchaser without the Phor specific written consent of the Company nor in respect of any defect arising by reason of fair wear or damage due to misuse.
 The Company shall not be diable for loss or damage suffered by reason of continued use of the Products after the Purchaser theorems and a defect.
 The Company may within filteen days of receiving such a written complaint (or twenty eight days where the Products are situated outside the UK) inspect the Products and the Purchaser is or required by the Company shall not be and the soft receiving such a written complaint (or twenty eight days where the Products are situated outside the UK) inspect the Products and the Purchaser is o required by the Company shall have indicated to the Products are situated outside the UK) inspect the Products and the Purchaser is o required by the Company shall have indicated the Company to do so.

- (d)

11. WARRANTY

- **PRANTY**The Company will make good by replacement or at its option by repair all defects in Products which have been manufactured by the Company and which arise solely from faulty design (other than a design made, furnished or specified by the Purchaser for which the Company has disclaimed responsibility in writing) materials and workmanship PROVIDED THAT all such defects are reported to the Company in writing in accordance with the terms of clauses 9 and 10 above. The warranty does not cover damage to the Products caused by accident, misuse, acts of third parties, environmental conditions or other causes beyond its control. Products incorporating the defective parts (or the parts themselves if they can be detached from the Product without damaging it) must at the Company is option be returned to its works. The Company shall refund the cost of carriage on such returned Products or parts and the repaired or new parts will be delivered by the Company. Where Products are repaired or replaced under this Condition they will be considered as having been delivered at the same time as the original products. Where chains are made by the Purchaser under this condition the Young value as lareasonable endeavours to rectify the problem as soon as practicable. The parties hereto accept that such rectlification may take a longer time during those months of the year (in the Spring and Summer) which are popular for sailing and that it is in the Company is intended objective in responding to complaints to keep its Purchaser sailing in safety. (b)
- (d) Where the Company responds to a complaint which is not covered by the warranty it reserves the right to charge the Purchaser at its normal rates for travel, subsistence, labour and materials in carrying out any inspection and rectification.
 (e) In the case of Products not manufactured by the Company the Purchaser is entitled only to such benefits as the Company may receive under any contract with the manufacturer and which it is entitled to assign to the Purchaser.
- Purchaser. The Company's liability under this clause shall be in lieu of any warranty or condition express or implied whether by statute or otherwise (except Section 12 of the Sale of Goods Act 1979) including, but without limitation, the implied warranties as to merchantable quality or fitness for purpose except where the Purchaser contracts in UK Sales as a 'consumer' within the meaning of Section 12 of the Unfair Contract Terms Act 1977 in which event Sections 13, 14 and 15 of the Sale of Goods Act 1979 shall apply to the Contract. (f)

12. LIMITATION OF LIABILITY

LIMITATION OF LIABILITY The Company shall be liable for: (a) Death of personal injury arising from its negligence; and (b) The repair or replacement of the Products in accordance with the obligations contained in Condition 11 above. (c) Any breach of the obligations (till te Products) contained in Section 12 of the Sale of Goods Act 1979. The Company hereby expressly excludes and shall not be responsible for any other loss damage or liability arising out of the Contract whether direct or inferent or consequential and whether or not caused by its negligence, including but without prejudice to the generality of the foregoing loss of profits or other economic loss.

13. SECOND HAND SALES The terms of clauses 9,10 and 11 do not apply to sale of second hand Products which are sold as seen. Unless otherwise stated demonstration Products are sold as new.

14. CHARTERING The warranty contained in Condition 11 above shall apply to Products which are to be used for chartering or for other business purposes with the modification that complaints in respect of defects not apparent on visual inspection must be sent within 90 days of the date of delivery.

15. DATA AND TECHNICAL INFORMATION

DATA AND TECHNICAL INFORMATION The information contained in the advertising sales and technical literature issued by the Company may be relied upon to be accurate in the exact circumstances in which it is expressed otherwise any illustrations, performance details, examples of installations and methods of assembly and all other technical data in such literature are based on experience and from trials under test conditions. Accordingly, the information contained in the Company's publications is provided for general guidance only and forms no part of the Contract unless expressly agreed in writing. Purchasers should obtain specific recommendations and advice from the Company regarding the uses and attributes of the Company's products

16. FORCE MAJEURE

The Company shall be under no liability for any delay or failure to perform in the event that the manufacture, supply or delivery of the Products is prevented or delayed by any act or circumstances beyond the Company's reasonable control including but not limited to Act of God, legislation, war, fire, drought, failure of power supply, lock-out, strike or of ther action taken by employees in contemplation or furtherance of a trade dispute or owing to any inability to procure materials required for the performance of the Contract

17 WAIVER AND SEVERANCE

- IVER AND SEVERANCE Any indulgence granted by the Company to the Purchaser and any failure by the Company to insist upon strict performance of these terms and conditions shall not be deemed a waiver of any of the Company's rights or remedies nor be deemed a waiver of any subsequent default by the Purchaser. The invalidity in whole or in part of any clause in these terms and conditions shall not affect the validity of the remainder of such clause or these terms and conditions. (b)

18 ASSIGNMENT

The Contract is not assignable by the Purchaser without the written consent of the Company and is between the Company and the Purchaser as principals but the Company may without consent assign or sub-contract all or any of its rights and obligations hereunder.

19. TERMINATION

If the Purchaser becomes insolvent or in the opinion of the Company is likely to go into bankruptcy, receivership or liquidation or makes default in or commits a breach of the Contract, the Company may forthwith on written notice to the Purchaser terminate the Contract without incurring liability to the Purchaser and without prejudice to the Company's rights which may have accrued up to the date of termination.

20. CONSTRUCTION

No variation or addition to these Conditions shall be effective unless contained on the face of the Contract or in a written instrument signed by a Director or the Secretary of the Company.

21. GOVERNING LAW

The interpretation and application of the Contract shall be in accordance with English Law and both parties hereby agree to submit to the non-exclusive jurisdiction of the English Courts.

22. HEADINGS The section headings contained herein are of convenience of reference only and shall not affect the interpretation of any term or condition hereof.

23. CUMULATIVE OF REMEDIES

All remedies available to either party for breach of the Contract are cumulative and may be exercised concurrently or separately, and the exercise of any one remedy shall not be deemed an election of such remedy to the exclusion of

24. NOTICES

Any notice or other communication hereunder shall be in writing, (which includes telex) and shall be duly given when actually delivered to the Company or the Purchaser at its address on the face of this Contract or such other address as may from time to time (by written notice to the other party) have been designated for such purpose.