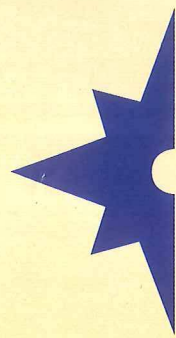


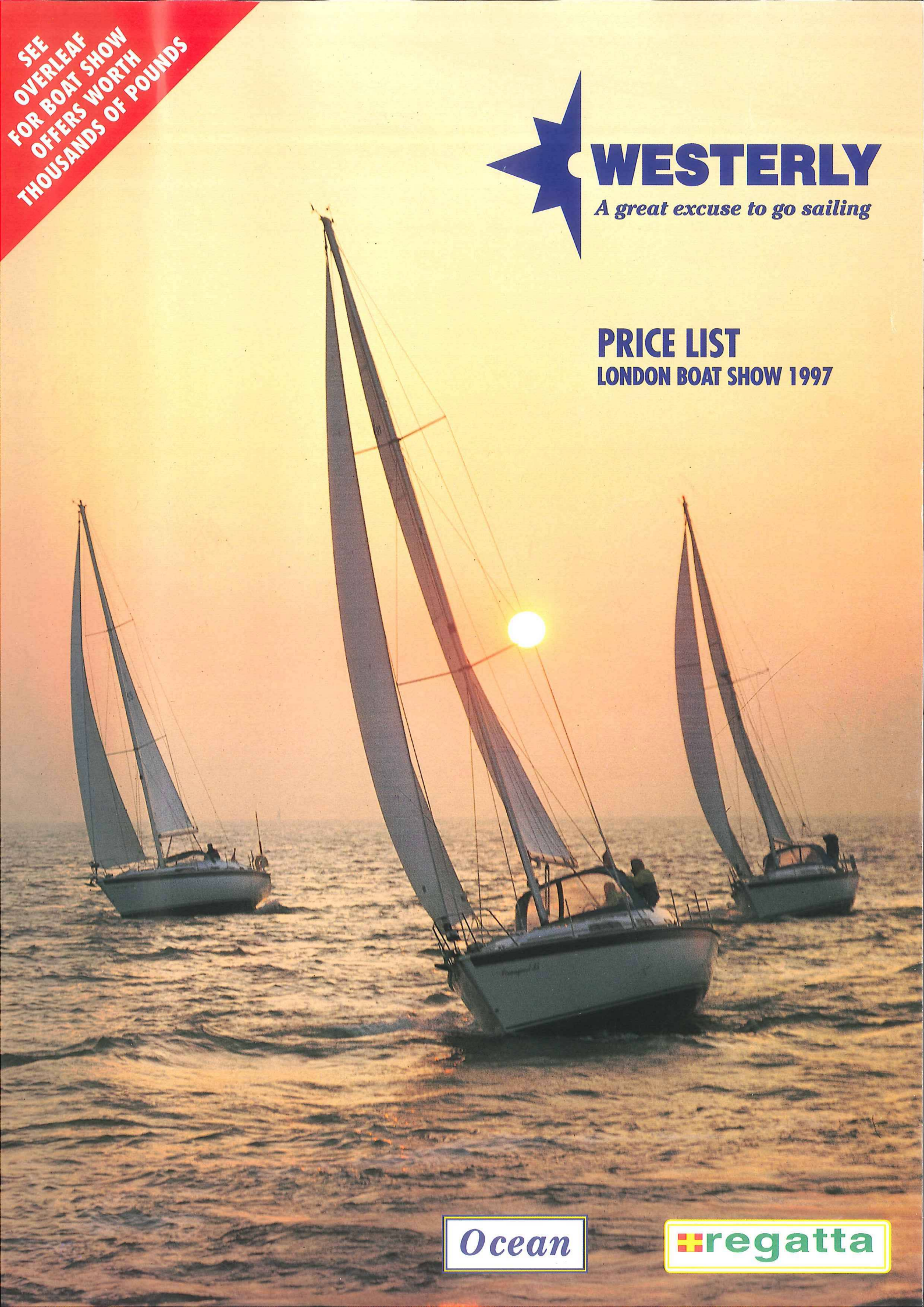
SEE
OVERLEAF
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OFFERS WORTH
THOUSANDS OF POUNDS



WESTERLY

A great excuse to go sailing

PRICE LIST
LONDON BOAT SHOW 1997

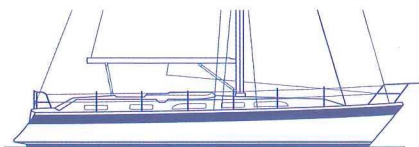


Ocean

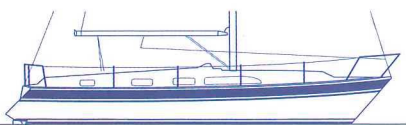
 **regatta**

Ocean

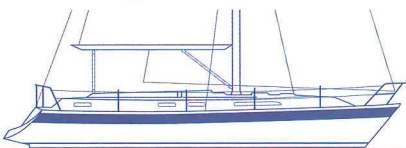
Cruising at it's best.

Ocean 49 The WESTERLY flagship

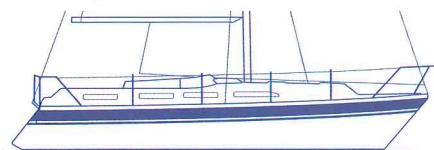
Each year less than a dozen of these superb craft are individually built to the owner's choice of layout, colour, specification and finish. A powerful and comfortable ocean cruising yacht built just for you.

Oceanlord 41

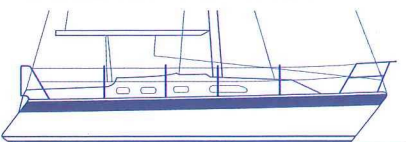
A true aristocrat of the High Seas. Elegant, capable and beautifully mannered centre cockpit yacht. Now with a new aft cabin, teak decks and all furling rig.

Oceanranger 38

The "Go Anywhere" cruising yacht. Centre cockpit, aft cabin. Teak decks and all furling rig are standard with the design and quality of finish which has made Westerly famous.

Oceanquest 35

The first step in turning your long distance cruising dreams into reality. Teak decks, safe centre cockpit and spacious aft cabin. Fin or Twin keels are available in this top selling model.

Oceanquest 35 Aft Cockpit

This aft cockpit cruising yacht sports an interior with large galley and two cabins each with en-suite facilities. Teak decks. Fin or Twin keels.

Price from
February 1stSpecial Boat
Show Price

£275,000 EX VAT

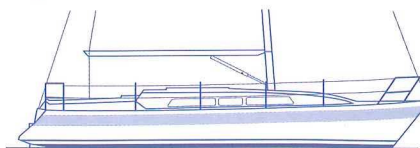
£323,125 INC VAT

£269,000 EX VAT

£316,075 INC VAT

regatta

Speed in Comfort

Price from
February 1stSpecial Boat
Show Price**regatta 370**

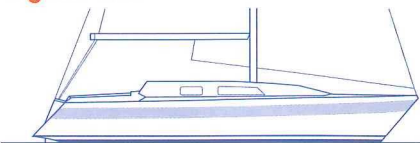
£110,630 EX VAT

£129,990 INC VAT

£108,076 EX VAT

£126,990 INC VAT

As well as two aft cabins and a spacious forecabin, the regatta 370 still provides two heads and a really spacious saloon, superb sailing with a tremendous finish.

regatta 330

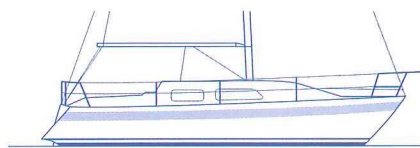
£73,183 EX VAT

£85,990 INC VAT

£72,332 EX VAT

£84,990 INC VAT

Based on a proven race winner but still offering a level of quality and comfort that surprises the boats she beats. Fin or Twin keels.

regatta 310

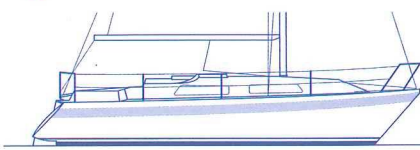
£60,417 EX VAT

£70,990 INC VAT

£59,566 EX VAT

£69,990 INC VAT

Full sized fore and aft cabins feature in this 31 footer. Head and shoulders above most boats of this size in accommodation and sailing ability. Fin or Twin Keels.

regatta 290

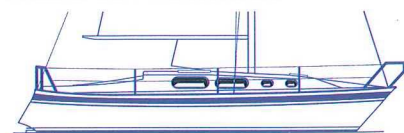
£51,906 EX VAT

£60,990 INC VAT

£51,055 EX VAT

£59,990 INC VAT

For those who need more privacy. Two separate sleeping cabins plus spacious saloon, galley, separate chart table and heads. Fin or Twin keels.

Fulmar 33 - ocean edition

£67,225 EX VAT

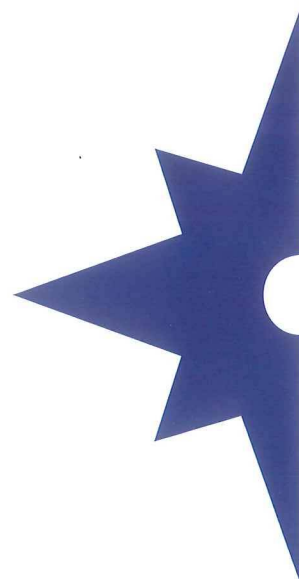
£78,990 INC VAT

£66,374 EX VAT

£77,990 INC VAT

One of the best loved and most respected Yachts in our range with a new all Teak interior and Teak side decks an option. Fin or Twin Keel.

HOW TO SAVE Thousands of Pounds



Why pay a deposit at the Show?

Quite simply we wish to plan our production for the rest of this season, and in return we are offering you the opportunity to take delivery of your new Westerly with a **COMPLETE PACKAGE OF EXTRAS**. Please ask for details of the offer on the boat that interests you.

The list varies from model to model but the combination of the boat show prices **plus** the boat show offer could save you anything from £6,000 on the regatta 290 up to £25,000 on our flagship Ocean 49.

A very special deal applies to the Oceanlord 41 where you will see the centenary edition of this yacht on the stand.

A £1,000 fully refundable deposit (subject to contract) placed at the show freezes the boat show price for up to 28 days **and** secures the boatshow offer.

A £5000 non returnable deposit with a signed order/contract will guarantee the boat show price, the boat show offer, **and** secure the next available delivery slot.

Stand Telephone Number: 0171 244 3224

Stand Fax Number: 0171 244 3225

★ **DELIVERY DATES**

Each new Westerly Yacht is built to order enabling us to tailor make the boat to your exact specification. However this does mean that minimum delivery times vary from 4 to 8 months depending on the size of boat and our committed order book.

★ **MARINE FINANCE**

Repayments can be for a period of up to 10 years and with our special relationship with Lombard Marine Finance, we can offer tailor made packages to suit you.

★ **PART EXCHANGE**

We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

★ **PAYMENT TERMS**

Will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association.

SOUTH COAST SALES CENTRE & INFORMATION

Westerly Group Ltd.

Hamble Point Marina, School Lane, Hamble, Southampton SO31 4NB
Tel: 01703 455233 Fax: 01703 455999

East Coast

Fox's Yacht Sales
Fox's Marina
Ipswich
Suffolk, IP2 8SA
Tel: 01473 604200

Wales

Dickies of Bangor
Garth Road, Bangor
Gwynned, LL57 2SE
Tel: 01248 352775

Dickies of Swansea
Swansea Yacht Haven
Swansea, SA1 1WN
Tel: 01792 645303

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Armada Yacht Services
Queen Anne's Battery
Plymouth
Devon, PL4 0LP
Tel: 01752 672828

Armada Yacht Services
Baltic Wharf
Totnes, Devon TQ9 5EW
Tel: 01803 865321

Channel Islands

New Horizon Yachts
Castle Emplacement
St Peter Port
Guernsey
Tel: 01481 726335

Scotland

Euroyachts (Largs) Ltd
Largs Yacht Haven
Largs, Ayrshire KA30 8EZ
Tel: 01475 674764

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Clyde Place
Glasgow, G5 8AT
Tel: 0141 429 3766



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INTERNET: <http://www.westerly.co.uk>