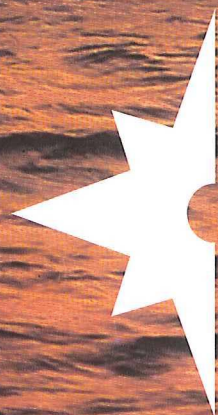


*Ocean*

 **regatta**

*VICTORIA*

**PRICE LIST  
&  
SHOW OFFER  
SOUTHAMPTON 1994**



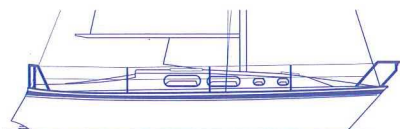
**WESTERLY**

SHORE ROAD · WARSASH  
SOUTHAMPTON · HAMPSHIRE  
SO3 9FR ENGLAND  
TELEPHONE 0489 885400  
FAX 0489 885340



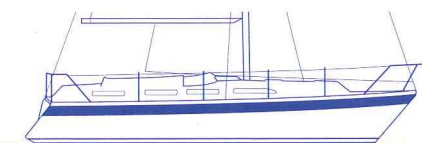
**Ocean**

Cruising at it's best.

**Fulmar 33 - ocean edition**

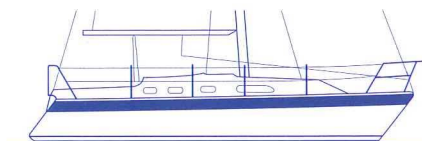
Show Price	Price from October 1st
£61,990 EX VAT	£63,990 EX VAT
£72,838 INC VAT	£75,188 INC VAT

One of the best loved and most respected Yachts in our range has now been enhanced with a new all Teak interior and Teak side decks as standard.

**Oceanquest 35**

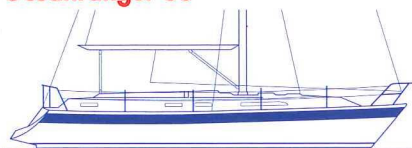
£71,990 EX VAT	£73,990 EX VAT
£84,588 INC VAT	£86,938 INC VAT

The first step in turning your long distance cruising dreams into reality. Teak decks and roller furling headsail. Safe centre cockpit and spacious aft cabin. Fin or Twin keels.

**Oceanquest 35 Aft Cockpit**

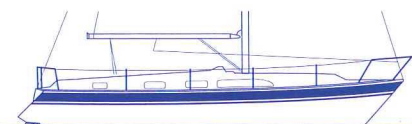
£71,990 EX VAT	£73,990 EX VAT
£84,588 INC VAT	£86,938 INC VAT

This aft cockpit cruising yacht sports an interior with large galley and two cabins each with en-suite facilities. Teak decks and roller furling headsail are standard. Fin or Twin keels.

**Oceanranger 38**

£94,990 EX VAT	£96,990 EX VAT
£111,613 INC VAT	£113,963 INC VAT

The "Go Anywhere" cruising yacht. Centre cockpit, aft cabin. Teak decks and all furling rig with the design and quality of finish which has made Westerly famous.

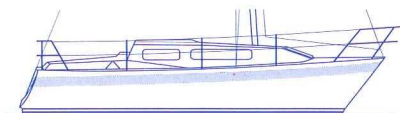
**Oceanlord 41**

£116,990 EX VAT	£119,990 EX VAT
£137,463 INC VAT	£140,988 INC VAT

Often called "the Gentleman of the High Seas". Elegant, capable and beautifully mannered centre cockpit yacht. Now with a new aft cabin, teak decks and all furling rig.

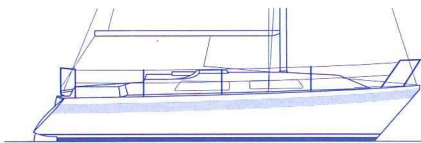
**regatta**

A complete New range from Westerly

**regatta 260**

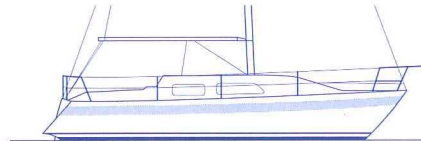
Show Price	Price from October 1st
£29,990 EX VAT	£30,990 EX VAT
£35,238 INC VAT	£36,413 INC VAT

The first step into Westerly quality and performance. Whatever your sailing experience and aims the regatta 260 will satisfy. Fin or Twin keels.

**regatta 290**

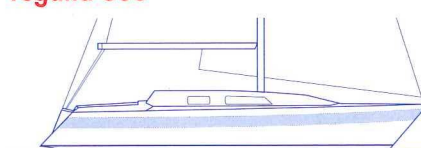
£37,990 EX VAT	£38,990 EX VAT
£44,638 INC VAT	£45,813 INC VAT

For those who need more privacy. Two separate sleeping cabins plus spacious saloon, galley, separate chart table and heads. Fin or Twin keels.

**regatta 310**

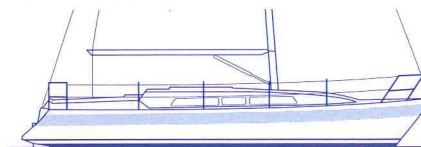
£47,490 EX VAT	£48,490 EX VAT
£55,800 INC VAT	£56,975 INC VAT

Full sized fore and aft cabins feature in this 31 footer. Head and shoulders above most boats of this size. Fin or Twin Keels.

**regatta 330**

£57,990 EX VAT	£59,990 EX VAT
£68,138 INC VAT	£70,488 INC VAT

Based on proven race winner but still offering a level of quality and comfort to surprise the boats she beats. Fin or Twin keels.

**regatta 370**

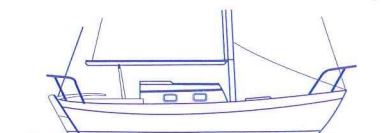
£87,990 EX VAT	£89,990 EX VAT
£103,388 INC VAT	£105,738 INC VAT

As well as two aft cabins and a spacious forecabin, the regatta 370 still provides two heads and a really spacious saloon, superb sailing and an admirable finish.

**VICTORIA**

In the classic mould.

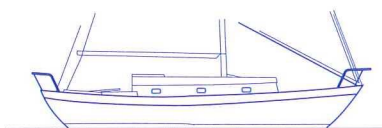
### Frances 26



Show Price	Price from October 1st
<b>£37,490 EX VAT</b>	<b>£38,490 EX VAT</b>
£44,050 INC VAT	£45,225 INC VAT

Frances 26 is a classic cruising yacht embodying proven traditional concepts with delightful sailing characteristics. Easy handling, seaworthy comfort and a deceptive turn of speed.

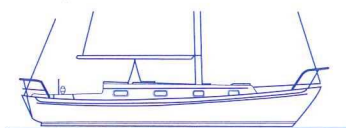
### Victoria 30



<b>£52,490 EX VAT</b>	<b>£53,990 EX VAT</b>
£61,675 INC VAT	£63,438 INC VAT

A fast passage maker with ocean crossing potential. Canoe stern, long water line, and full keel. A six berth layout traditionally styled by British craftsmen.

### Victoria 34



<b>£78,450 EX VAT</b>	<b>£79,990 EX VAT</b>
£92,178 INC VAT	£93,988 INC VAT

A modern classic, she is gifted with looks and character that will endure. Computer optimisation has resulted in a seakindly hull with a true sense of purpose.

### SAIL TRAINING, CHARTER & SPECIAL NEEDS

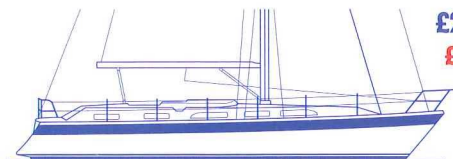
WESTERLY & VICTORIA HAVE COMBINED TO OFFER A RANGE OF SAIL TRAINING CRAFT, ALREADY IN USE WITH SAILING SCHOOLS, THE ARMED FORCES AND MANY CLUBS & INSTITUTIONS.

Price to STC  
Specification - EX VAT

The Fulmar 33-STC .....	£60,990
The Victoria 34 STC.....	£77,990
The Typhoon 37 STC.....	£87,990

## The WESTERLY flagship.

### Ocean 49



**£245,000 EX VAT**  
**£287,875 INC VAT**

Each 49 is individually built to the owner's choice of layout, colour, specification and finish. A powerful and comfortable ocean cruising yacht built just for you.

## WESTERLY SALES AND SERVICE CENTRE

Port Westerly, Shore Road, Warsash,  
Southampton, Hants, SO31 9FR  
Tel: 01489 885400 Fax: 01489 885340

#### East Coast

Fox's Yacht Sales  
Fox's Marina  
Ipswich  
Suffolk, IP2 8SA  
Tel: 01473 604200

#### Channel Islands

New Horizon Yachts  
Castle Emplacement  
St Peter Port, Guernsey  
Tel: 01481 726335

#### West Country

Armada Yacht Services  
Queen Anne's Battery Marina  
Plymouth  
Devon, PL4 0LP  
Tel: 01 752 672828

#### Wales

Dickies of Bangor  
Garth Road, Bangor  
Gwynedd, LL57 2SE  
Tel: 01248 352775

#### Scotland

Euroyachts (Largs) Ltd  
Largs Yacht Haven  
Largs, Ayrshire  
KA30 8EZ  
Tel: 01475 674764

Dickies of Swansea  
Swansea Yacht Haven  
Swansea, SA1 1WN  
Tel: 01792 645303

Euroyachts  
Clyde Place  
Glasgow, G5 8AT  
Scotland  
Tel: 0141 429 3766

## INTERNATIONAL DISTRIBUTORS

France	Pornic Nautic Yachting Plus	Tel: 33 40 820464 Tel: 33 94 434594
Belgium	Escape Sailing Yachts	Tel: 32 3 2321210
Netherlands	Skipshandel Stavoren	Tel: 31 5149 2085
Germany /Austria	Yachthanse (Michael Schmidt & Partner)	Tel: 49410388111/ 39 431 53711
Portugal	Technirepe	Tel: 351 1 484 42 48
Spain	Nautico Scimitar Sailing Dickies at Gibraltar	Tel: 34 71 545012 Tel: 350 40139
Italy	Union Yachts	Tel: 39 185 314021
Malta	S & D Yachts Limited	Tel: 356 320577
Japan	Bussan Marine Inc	Tel: 816 226 3581
Cyprus	Sheraton Limassol Pleasure Harbour	Tel: 357 532 9 100



We are still expanding our dealership network worldwide.  
Please telephone + 44 1489 885400  
for an up to date list of overseas distributors.

**See over for Boat Show Offer**



# BOAT SHOW SPECIAL OFFER

## Let us treat You to a Little Luxury

For Orders placed at the Show we will supply and fit **FREE** of charge:

on the Regatta & Victoria ranges

an **AUTOHELM**  
**SPEED/LOG & DEPTH**

Plus the State of the art **AUTOHELM GPS**



and on the Ocean Range  
we will fit for you the  
**GPS** plus a **COMPLETE**  
**NAVCENTER.**

A £500 fully returnable deposit (subject to contract) placed at the show secures the special boat show offer. **In addition** we will hold the boat show price until October 25th, giving you ample time to discuss your final requirements with our knowledgeable sales team.

**Show prices apply only for deposits placed at the show followed by a contract within 28 days and for delivery before March 1, 1995.**

**Payment Terms** - will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association.

**Insurance** - In conjunction with a major marine broker we can offer extremely attractive rates with special benefits for Westerly owners.

**Part Exchanges** - We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

**Marine Finance** - Repayments can be for periods of up to 10 years and we have a special relationship with Lombard Marine Finance. Your present boat may be the deposit.

**'Port Westerly'** We have now moved to our own boatyard and marina at the mouth of the River Hamble and can provide a one-stop sales and service centre tailored to meet the needs of the Westerly owner.

**Stand Telephone No. 01703 222 814**

**Stand Fax No. 01703 222 878**

