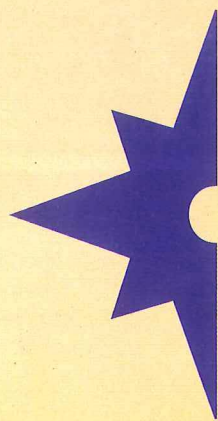


SEE OVERLEAF FOR
SHOW OFFER
WORTH UP TO £7,000



WESTERLY

A great excuse to go sailing

PRICE LIST

SOUTHAMPTON BOAT SHOW 1996

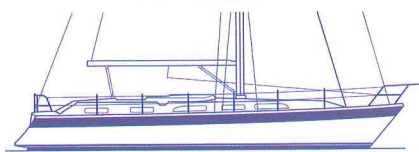


Ocean

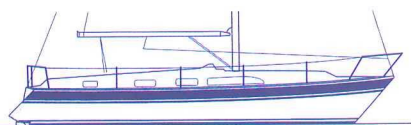
 **regatta**

Ocean

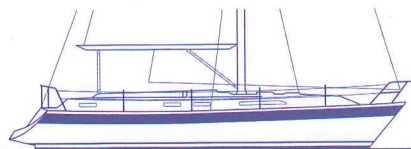
Cruising at it's best.

Ocean 49 **The WESTERLY flagship**

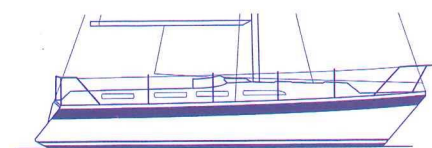
Each year less than a dozen of these superb craft are individually built to the owner's choice of layout, colour, specification and finish. A powerful and comfortable ocean cruising yacht built just for you.

Oceanlord 41

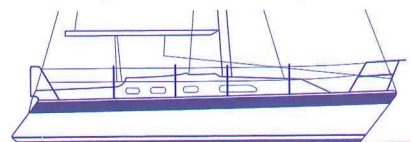
A true aristocrat of the High Seas. Elegant, capable and beautifully mannered centre cockpit yacht. Now with a new aft cabin, teak decks and all furling rig.

Oceanranger 38

The "Go Anywhere" cruising yacht. Centre cockpit, aft cabin. Teak decks and all furling rig are standard with the design and quality of finish which has made Westerly famous.

Oceanquest 35

The first step in turning your long distance cruising dreams into reality. Optional Teak decks, safe centre cockpit and spacious aft cabin. Fin or Twin keels are available in this top selling model.

Oceanquest 35 Aft Cockpit

This aft cockpit cruising yacht sports an interior with large galley and two cabins each with en-suite facilities. Teak decks are optional. Fin or Twin keels.

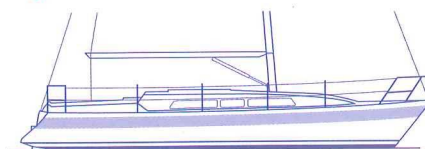
Price from
October 1stBoat Show
Price

£269,000 EX VAT
£316,075 INC VAT

£265,000 EX VAT
£311,375 INC VAT

regatta

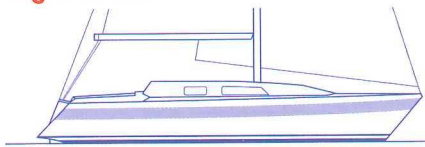
Speed in Comfort

Price from
October 1stBoat Show
Price**regatta 370**

£108,076 EX VAT
£126,990 INC VAT

£106,374 EX VAT
£124,990 INC VAT

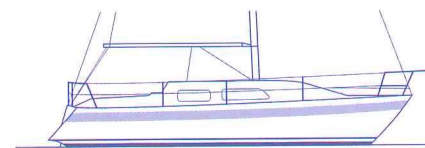
As well as two aft cabins and a spacious forecabin, the regatta 370 still provides two heads and a really spacious saloon, superb sailing with a tremendous finish.

regatta 330

£72,332 EX VAT
£84,990 INC VAT

£69,778 EX VAT
£81,990 INC VAT

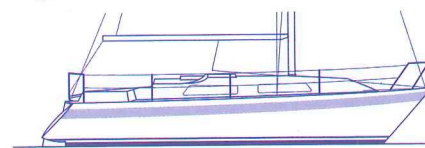
Based on a proven race winner but still offering a level of quality and comfort that surprises the boats she beats. Fin or Twin keels.

regatta 310

£59,566 EX VAT
£69,990 INC VAT

£57,864 EX VAT
£67,990 INC VAT

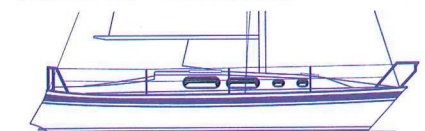
Full sized fore and aft cabins feature in this 31 footer. Head and shoulders above most boats of this size in accommodation and sailing ability. Fin or Twin Keels.

regatta 290

£51,055 EX VAT
£59,990 INC VAT

£49,353 EX VAT
£57,990 INC VAT

For those who need more privacy. Two separate sleeping cabins plus spacious saloon, galley, separate chart table and heads. Fin or Twin keels.

Fulmar 33 - ocean edition

£66,374 EX VAT
£77,990 INC VAT

£64,672 EX VAT
£75,990 INC VAT

One of the best loved and most respected Yachts in our range with a new all Teak interior and Teak side decks an option. Fin or Twin Keel.

HOW TO SAVE Thousands of Pounds

Why pay a deposit at the Show?

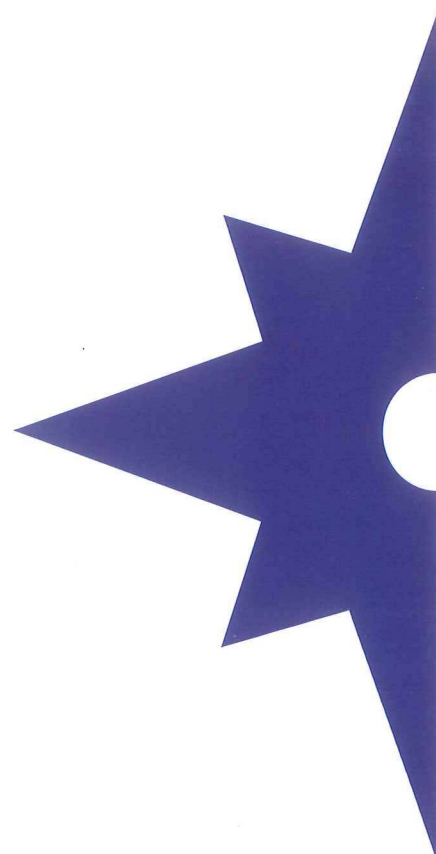
Quite simply we wish to fill our factory with boats that will be delivered before the spring of next year and are offering you the opportunity to take delivery of your new boat with a **complete PACKAGE OF EXTRAS** that would normally cost up to £7,000!

The list varies from model to model (please ask for details) but the combination of the boat show prices and the boat show offer could save you anything from £7,000 on a regatta 290 up to £14,000 on an Oceanlord 41, or a staggering £25,000 on our flagship the Ocean 49.

A £1000 fully returnable deposit (subject to contract) placed at the show reserves the boat show price for up to 28 days **and** secures the boat show offer.

Stand Telephone Number: 01703 222878

Stand Fax Number: 01703 222814



DELIVERY DATES

Each new Westerly Yacht is built to order enabling us to tailor make the boat to your exact specification. However this does mean that minimum delivery times vary from 3 to 6 months depending on the size of boat and our committed order book.

MARINE FINANCE

Repayments can be for a period of up to 10 years and with our special relationship with Lombard Marine Finance, we can offer tailor made packages to suit you.

PART EXCHANGE

We will guarantee a trade-in price after survey. If your boat remains unsold when you take delivery of your new yacht, then we simply trade it in.

PAYMENT TERMS

Will be in accordance with the British Marine Industries Federation standard contract, approved by the Royal Yachting Association

SOUTH COAST SALES CENTRE & INFORMATION

Westerly Group Ltd.

Hamble Point Marina, School Lane, Hamble, Southampton SO31 4NB

Tel: 01703 455233

Fax: 01703 455999

East Coast

Fox's Yacht Sales
Fox's Marina
Ipswich
Suffolk, IP2 8SA
Tel: 01473 604200

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Armada Yacht Services
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Plymouth
Devon, PL4 0LP
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New Horizon Yachts
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Guernsey
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Garth Road, Bangor
Gwynned, LL57 2SE
Tel: 01248 352775

Dickies of Swansea
Swansea Yacht Haven
Swansea, SA1 1WN
Tel: 01792 645303



Scotland

Euroyachts (Largs) Ltd
Largs Yacht Haven
Largs, Ayrshire KA30 8EZ
Tel: 01475 674764

Euroyachts
Clyde Place
Glasgow, G5 8AT
Tel: 0141 429 3766

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| Israel | Y.M. Y.M. Trade & Marketing Ltd. | Tel: 972 3 5271605 |
| Italy | Union Yachts | Tel: 39 185 314021 |

We are still expanding our distributor network worldwide. Please telephone + 44 1703 455233 for more information

INTERNET: <http://www.westerly.co.uk>