

WESTERLY YACHTS LIMITED

47 Aston Road, WaterlooVille, Portsmouth PO7 7XJ
Telephone: WaterlooVille (07014) 54511. Telex 86328

Name	Sail No
Address	Boat Name
	Delivery Date
	Delivery Location
Business Tel No	
Home Tel No	
Date	

WESTERLY SEALORD 38 AFT CABIN	SLOOP	
	KETCH	+£850
	FIN KEEL	

FACTORY FITTED ADDITIONAL EQUIPMENT

Sails & Sailing Gear: (RATSEY & LAPTHORN)

VAT EXCLUDED
£

Rotostay reefkit with specially cut genoa in lieu standard no 1 jib, Barlow 23C control winch:	SLOOP 1248.00 KETCH 1208.00
No 2 jib)	320.00
Storm jib)	275.00
No 1 genoa)	781.00
No 2 genoa)	606.00
Trisail)	261.00
Spinnaker radial head)-sloop rig	664.00
Cruising chute radial head)	578.00
No 2 jib)	320.00
Storm jib)	275.00
No 1 genoa)	752.00
No 2 genoa)-ketch rig	588.00
Trisail)	214.00
Mizzen staysail)	302.00
Spinnaker radial head)	635.00
Cruising chute radial head)	550.00
Cruising chute gear - 2 blocks, halyard led aft & sheets	100.00
Spinnaker gear with sheets, blocks, halyards and lift led aft (excluding spinnaker boom)	160.00
Mizzen staysail gear	106.00
Spinnaker boom - bearing out spar with cup-end fitting and stowage	196.00

Navigation Aids: SEE SEPARATE SHEET

Deck Fittings:

Teak decking on side decks only	BY QUOTATION
Teak decking on coachroof and side decks	BY QUOTATION
Seawolf Electric anchor windlass with footswitch & cockpit control in lieu standard	375.00
Barlow 27C two speed spinnaker sheet winches	411.00
Fixed Polycarbonate windscreen	240.00
Folding canvas sprayhood to fit windscreen - blue or beige	310.00
Folding canvas pramhood - blue or beige	346.00

/Continued

ELECTRICS

Shore power 240v system with ring main, 3 outlet sockets, mains circuit breaker & battery charging unit of 20 amp:	470.00
Input socket in coaming with waterproof plug and 40' cable:	65.00
240v Immersion heater in calorifier:	40.00

Cabin Fittings:

Additional dry powder fire extinguisher	18.00
---	-------

General:

Steel cradle with adjustable supports	600.00
Builders Certificate - SEE NOTE BELOW	
DTI Registration	250.00
Delivery Hamble Point including wet or dry launch	150.00
Commissioning at Hamble Point	FREE
Delivery elsewhere by quotation. Customer responsible for hire of crane at delivery point.	
Name painting on stern. Mandatory for registered boats	35.00*
Name painting on stern in gold leaf	50.00*
Engine Winterisation	55.00
Engine Dewinterisation at Hamble	55.00
Lee cloths on aft cabin berths	40.00

* Standard style letters in single colour: Over 10 letters £3.50 p.l.
(Gold leaf £4.70 p.l.)

FOR BUILDERS CERTIFICATE - FULL NAME(S) & OCCUPATION(S):

COLOURS - Please ring colour required:

CABIN CUSHIONS	SAMPLES ON REQUEST				
ANTIFOULING	WHITE	RED	BLUE	GREEN	
BROAD TRIM LINE	WHITE	RED	BLUE	GREEN	GOLD
WATERLINE STRIPE	WHITE	RED	BLUE	GREEN	GOLD
DECK TREADMASTER	BLUE	FAWN			

NB. For boats delivered to Hamble Point for storage ashore, launching and mast stepping will be chargeable.

WE REGRET WE ARE UNABLE TO FIT ANY CUSTOMER SUPPLIED EQUIPMENT DURING BUILDING.

- NOTES:
1. A 10% deposit reserves a boat at the current price for a specified delivery date. This payment is made subject to contract.
 2. Payment Required: 40% of the total on signature of the contract.
 3. Balance 10 days before completion of the boat in the factory.

THE STANDARD SPECIFICATION AND INVENTORY IS LIABLE TO CHANGE ACCORDING TO THE AVAILABILITY OF BOUGHT IN AND MANUFACTURED ITEMS.